



Coaching for Managers

Target Audience

- Managers
- District managers
- All managers that manage teams

You Will Learn

- The benefits of quality coaching as an effective management style
- How to understand and use the GROW model of coaching, and behaviors of positive coaching
- How to become aware and carry out a coaching of the weaknesses in communication skills
- How to Ask the right questions to achieve the desired results
- How to provide quality feedback
- How to achieve a good balance between challenge and support
- How to help the coachee to overcome resistances to change
- How to optimize the use of the coaching report



Training Methodology

- 2 days of work with:
 - Theoretical sequences
 - Self-diagnostic test of your leadership style